

American Toy Fox Terrier Club

Board Meeting Minutes Wednesday, June 11, 2014

CALL TO ORDER - Meeting called to order by President, Cindy Enroughty, at 6:02PM MDT

ROLL CALL

Present: Cindy Enroughty, B.J. Andrews, Barb Kelley, Terrie Crawford, Lila Fast, Rick Lily, Kasey Mando

Absent: Susan McCoy, Sheryl Irwin

APPROVAL OF MINUTES:

Motion by Rick, 2nd by Lila to accept minutes as presented – passed.

OFFICERS' REPORTS:

<u>President</u> -	No Report
<u>Vice President</u> -	No Report
<u>Secretary</u> -	No Report
<u>Treasurer</u> –	No Report

Standing Committee Reports:

2014 National Show Committee: Carolyn and Rick Lichty

June ATFTC Committee Report

Things are moving along for the 2014 ATFTC National in October in Las Vegas.

The contracts and deposits for the Show Secretary, the Riviera and Black Mountain Kennel Club are arranged.

The committee is working on finalizing plans for trophies and trophy donations, catalogue advertising and a place for the banquet.

As soon as this information is finalized it will be sent to Barb Kelley for updating the information on the ATFTC web site for 2014 National information.

June is pressure month for final arrangements as the Premium List is due with the Show Secretary. The Premium List from last year was sent to several people to proof read. There will be changes, edits and updates and it helps to have several people go over the details.

The blank spots in last fall's 2013 Show Report were the income, expenses and profit from the Show Secretary's statement, which was given to the club's treasurer. Neither were we privileged to know the amount taken in from the Silent Auction, which was run by the Board of Directors. Without those two amounts the financial statement for 2013 has remained incomplete. Where is this information found?

Also, is our PayPal account in service to be used again for payments for entries, trophy donations for the club and banquet reservations?

Please inform the show committee if this year's show is to be dedicated to Richard Beauchamp and how that is to be handled in the catalogue.

Respectfully Submitted,

Carolyn and Richard Lichty

2013, 2014 Show Chairs ATFTC

Cindy indicated she had answered the question via email regarding the PayPal account that it is up and working. She also responded to the show dedication for Richard Beauchamp and that the board had approved and it should be handled as done in previous year.

Concern has been expressed of lack of reporting from Treasurer and how we can get info to Susan. Annette is attending a show that Susan will be at and hopes to transfer records then. BJ expressed great concern over the records situation. Rick suggested a time limit be determined to get records transferred to Susan and reports be provided. Cindy will communicate with Annette via phone and email that records be delivered to Susan no later than June 18th either at show or shipped. If not, we will discuss our next step via email on 6/19.

Performance: Mona Lilly –
Rick reported we are up to 266 entries per day for our trial. Good numbers for Monday and Tuesday.

Sunshine: Anne Kieffer - No Report

Meet the Breed: Denise Monette – No Report

Show Site: Denise Monette

ATFTC National Specialty Proposals 2015

Denise Monette - Site Committee Chair

In presenting this report I would ask that each board member take the time to read it in it's entirety.

If you have specific questions or need more details, please feel free to contact me directly.

denise_monette@sbcglobal.net

I have included website links for each venue.

Event Planning Overview

Our National Specialty does not receive enough income from entries alone to cover the expense of the event. It will be the responsibility of the ATFTC Board to understand the specific costs involved and approve all contracts & expenditures as they come in order to protect the small treasury of this club.

Event costs can add up quickly and may well exceed the ATFTC's ability to pay.

The ATFTC as a club, has been unsuccessful in creating any revenue sources outside of annual membership dues, therefore due diligence from the seated board is necessary to protect the clubs assets.

Judging expenses are the primary tipping point. With fees exceeding \$800.00-\$1,000.00 per judge, the days of "hire anyone and just pay it" are gone for most clubs. Every effort should be made to control those expenses by hiring local or provisional judges or one's already on the weekend slate with the host club picking up all travel expenses. Hotel and food for the extra day are then customarily covered by The ATFTC plus their daily judging fee.(Generally \$100-\$250 for a specialty) thereby keeping costs in check.

Trophy fundraising offsets the expense of awards & ribbon prizes but needs to be undertaken **at the show the previous year by personal solicitation.**

In years past the club conducted an auction at it's Annual Awards Banquet & used the funds raised to offset expenses for the show. A raffle should be held whenever possible.

Simply put, in order for our club to "rove" our National Specialty, we need to be able to pay for it.

A large, well attended (1,000+) venue helps the entry. Small weekends (Under 700) w/o those large entries translate into small entries for our National.

Another issue for our breed is the almost non existent entries of TFTs at shows east of The Mississippi. Most East Coast shows have no TFT entry at all. Atlanta seems to be the only area with regular TFT entries.

The fact is the bulk of our TFT exhibitors are in The West. Most will be traveling by air to any National. Weather related delays or high airfares will directly impact the success of this event.

Add the challenge of weather, distance to the show, lack of convenience involving air travel, high hotel fees & it makes it impossible for many of our members to attend.

Please weigh all of the factors in your consideration for whatever venue the ATFTC BOD decides on.

The BOD may want to consider as an alternative a "Parent Club Specialty" in the year prior to awarding a National in a new area to establish a better idea of entries, attendance issues and costs to avoid those pitfalls. As of this date, I have received proposals for 3 cities.

Las Vegas NV

Houston TX

Topeka KS

Las Vegas NV Oct 8, 9, 10, 11, 2015 Jean Ryser Show Sec

Riviera Hotel Website
<http://www.rivierahotel.com/>

This proposal is a known entity. The Riviera Hotel & Casino on The Las Vegas Strip. 2,200 rooms. Numerous restaurants, shows & casino located onsite.

The showroom is a large Convention Center with carpeting.

The ATFTC pays for our Thurs exhibition hall (\$500). The mezzanine meeting room is included for the remainder of the weekend for our Annual Meeting, Judges seminar & Health Clinic. The remainder of the event is provided at no charge by our host Black Mountain Kennel Club Of NV, as large well attended show with several Specialties on Friday.

Rooms rate \$59-\$79 per night. \$5 per day Resort fee. \$50 refundable pet deposit. The Las Vegas Airport is less than 15 minutes from the site. Several airlines offer reduced fares to Las Vegas.

Ground transportation **shuttle to Las Vegas International Airport runs \$7.00 each way.** Taxi is \$20.00

Rental cars available.

RV parking on site (dry camping) and at Circus Circus KOA Campground (full hookups) 1/2 mile across The Strip.

Houston TX Aug 20, 21, 22, 23, 2015 Onofrio Dog Shows

Website Houston Crowne Plaza

Brookhollow <http://www.crowneplaza.com/hotels/us/en/houston/houpn/hoteldetail/photos-tours>

Held in conjunction with Houston Toy Club at The Crown Plaza Brookhollow.

The showroom is a Ballroom with carpeting.

Specialty shows on Fri Aug 21, 2015. The Houston Toy Club will make hotel arrangements for a Thurs afternoon Specialty for The Houston Toy Fox Terrier Club held in the ballroom of the hotel & there is no charge to The ATFTC for it's use. A Friday National Specialty followed by the 2 Houston Toy Club group shows on Sat /Sun.

Meeting rooms, bar & restaurant are on sight. **Room rate is approx \$100 per night.** This is a 3 star hotel. RV parking is available.

Both the Houston TFT & Toy Club are experienced show giving clubs & have used this venue for many years. This would be a big advantage to our club.

Shuttle service to Houston (Bush) Int'l Airport is \$30 each way. Rental Cars available.

A restaurant, bar & meeting rooms are on site. Several excellent restaurants are nearby for our banquet & the Hotel can provide shuttle service to them..

A meeting room is available in the hotel for our Annual Membership Meeting.

The advantage to this proposal is there is no cost to the ATFTC.

The Houston Toy Fox Terrier Club has held it's Specialty Show at this venue since the beginning & is a very experienced group of members.

Several clubs hold raffles throughout the weekend & there is the possibility of fundraising by doing so.

Topeka KS 2 Dates available Onofrio Dog Shows

May 7, 8, 9, 10, 2015 with Sunflower Kennel Club Of Olathe KS Expocentre

**Aug 18, 2015 Kansas All Breed Clusters held Aug 14-23, 2015
Specialty held on Tues Aug 18, 2015. KS Expocentre**

Kansas Expocentre Website

http://ksexpo.com/index.php?option=com_content&view=category&layout=blog&id=39&Itemid=1

Option 1

The May 7-8 2015 Date with Sunflower KC of Olathe KS is a Thurs Afternoon /Fri Specialty held with a 2 day All Breed show.

The show is held in the Kansas Expocentre.

The Expocentre is concrete flooring with rubber matting.

A fee of \$100 is charged by SKCoO for ring rentals. Meeting rooms in KS Expocentre are available.

\$92 per night room block negotiated rate (plus a \$35 non refundable pet fee) at the adjacent Capitol Plaza Hotel. 90 Hotel Room night guarantee. \$1200 banquet guarantee.

The hotel contract contains a clause requiring The ATFTC to cover the costs of any unsold rooms or banquet meals. I have asked for clarification on this point & expect to have an answer soon. (See revision below)

Please keep in mind most of the TFT exhibitors at this years Supported Entry show stayed at the nearby Motel 6 for \$40. a night, so any HOTEL room/banquet guarantee contract would need to be seriously considered prior to signing by The ATFTC.

Option 2

The Aug 18, 2015 date is on Tues (a "dark day" in the middle of a 9 show cluster) with a Mon All Breed & a Wed Mo-Kan Toy Club Group Show where we could hold a second "Concurrent Specialty" as well as benefit from a larger pool of judges to share. Meeting rooms in KS Expocentre are available.

There is no fee for the use of our ring on Tues. No hotel guarantee associated with this proposal.

Topeka is approx 75 miles from the Kansas City Airport. There are 2 local flights into Topeka each day running approx \$200 more than Kansas City flights.

Shuttle fee from KS City is \$60 each way. Rental Cars available.

RV Parking is available at Expocentre

Respectfully Submitted,
Denise Monette

Committee Chair

Breeder Referral: Lila Fast

Jeff -- I send him to

Liza Curry

Barb Kelley

Mary Rebenbach

Barbara Andrews

Elisabeth & Jim Szymanski

Membership: Kasey Mando – No Report

Scrapbook: Kim Rowley – No Report

Health: Greg Lawson – No Report

By-Laws Revision Committee Sheryl Irwin

A few weeks ago I contacted the original volunteers for the C & BL committee and Arelene K, BJ, Denise M, Kasey M, Sondra K, and myself are still willing to serve on this committee. Hopefully we can get to work and have something more concrete to report by next month.

Shez

Committee needs to determine if they are going to move forward or disband due to lack of ability to move forward. People are willing but nothing happening. Possibly too many members on the committee. If can't function, disband and start over. Tabled until next month.

Gazette Columnist: Katherine LaRue – No Report

Historian: Mary Redenbach – No Report

Education Chair: Jon Rawleigh –

Nothing much new here. Working with Onofrio to get our IBS reprinted for peanuts compared to other avenues. In search of a electronic copy of it for Onofrio to help maximize our cost savings. (having trouble finding one)

Waiting for numbers from Houston for our certification presentation there. All the work shop seminars are on Toy Breeds so we should have a large group.

Jon

Cindy contacted Kelly Maldon and was able to obtain electronic copies and forwarded to Jon.

Newsletter Editor: Arlie Alford – No Report

Neither Barb nor Terrie has received any communication from Arlie.

BJ volunteered to do Newsletter!!! Hooray!!!! This problem really needs to be addressed. This is the only thing our members get for their dues and we need to get a Newsletter out.

Correspondence:

UNFINISHED BUSINESS:

2015 National Show Site – Denise Monette joined meeting 7:05PM MDT

- Denise gave update on Trophy committee and has expended about \$600 herself for fabric, engraving, and shipping. Last year about \$3,000 was spent including rosettes and ribbons. This year we expect to spend about \$1,000 to \$1,200. Seeking approval for reimbursement. Cindy advised Denise to use form on website and send copies of receipts to Susan. We are changing signatures on bank account instead of closing and reopening accounts.
- Cindy requested BJ include trophy donation plea be included in Newsletter. Denise will provide what classes are already covered and what will be needed.
- Original proposal from Bill for Topeka required a \$10,000 commitment and Denise advised Bill to renegotiate. 90 Room guarantee and \$1,200 banquet has been removed from Topeka proposal. New guarantee 25 dinners @ \$40 plus 20% gratuity and taxes. \$650 required six months ahead of time. Room guarantee not required. Roundtrip shuttle \$120 or car rental
- Houston shuttle \$25.00. Houston club specialty would be on Thursday and our National on Friday
- 9 out of 12 shows have been held in the Midwest
- Consider travel arrangements for the majority of exhibitors. Not many on the east coast.

Kasey suggested Topeka report be revised. Cindy will ask Denise to do so. Rick felt supporting our regional clubs should be a consideration. Distance from airport to venue is a consideration also. Decision deadline another month. Tabled.

Nomination Committee Chairman

MOTION made by Rick, 2nd by Terrie to nominate Lila as nominating chair - passed

- Lila has agreed to serve as chairman and will select her committee of two members and two alternates
- Cindy requested Lila present committee at next meeting

Treasurer –Cindy will contact Annette with deadline. Nominating committee will work with Kasey for possible candidates from membership applications.

Website – lack of referrals – tabled.

October Agility Trial – no verification of Jacqui's membership. Rick advised 5 members of the parent club need to be present on-site to use license.

MOTION made by BJ that secretary notify Jacqui we are unable to loan our license this year, 2nd by Kasey – passed

Barb will notify AKC we are not participating in the Agility Trial this year.

NEW BUSINESS:

ANNOUNCEMENTS:

ADJOURNMENT: **MOTION** made by Lila to adjourn, 2nd by Rick - passed

Respectfully submitted,

Barb Kelley